Claims

1. A benzamide derivative represented by the formula (I) or a salt thereof.

$$R^{1}$$
 O N N Ar (I)

[In the formula, R¹ is -H or an ester residue; R² is -H or a protective group of amino group; and Ar is an optionally substituted aryl.]

- The compound according to claim 1, wherein R¹ is -H, lower alkyl or benzyl; and Ar is an optionally substituted phenyl.
- The compound according to claim, 1, wherein R¹ is -H or lower alkyl; R² is
 -H; and Ar is 4-fluorophenyl.
- 4. A process for the production of the compound mentioned in claim 1 in which R² is -H comprising a reaction in which a dihydrooxazole derivative represented by the formula (II)

$$\bigwedge_{N=Ar}^{O}$$
 (11)

[In the formula, Ar is an optionally substituted aryl] with a nipecotic acid derivative represented by the formula (III)

[In the formula, R1 is -H or an ester residue] under an acidic condition and,

when R¹ is a group other than -H, R¹ is removed if necessary.

- 5. A process for the production of the compound mentioned in claim 1 in which R¹ is -H or lower alkyl, R² is -H and Ar is 4-fluorophenyl comprising a reaction in which a compound represented by the formula (II) mentioned in claim 4 in which Ar is 4-fluorophenyl with a compound represented by the formula (III) mentioned in claim 4 in which R¹ is -H or lower alkyl under an acidic condition and, when R¹ is lower alkyl, R¹ is removed if necessary.
- 6. A process for the production of an isoquinoline derivative represented by the formula (IV)

$$R^3$$
 N
 N
 N
 N
 Ar
 N
 Ar

[In the formula, R³ and R⁴ are same or different and each is -H, lower alkyl or -O-lower alkyl; and Ar is an optionally substituted aryl], characterized in that, the compound mentioned in claim 1 is, if necessary, subjected to a reaction for removal of R¹ and/or R² in case R¹ and/or R² are/is groups other than -H, then condensed with a tetrahydroisoquinoline derivative represented by the formula (V) or a salt thereof

$$R^3$$
 NH (V)

[In the formula, R³ and R⁴ are same or different and each is -H, lower alkyl or -O-lower alkyl] and, in case R² is a group other than -H, a reaction for

removal of R² is conducted.

7. A process for the production of a compound represented by the formula (IV) mentioned in claim 6 in which R³ is 6-methoxy, R⁴ is 7-methoxy and Ar is 4-fluorophenyl, characterized in that, a compound mentioned in claim 1 in which R¹ is -H or lower alkyl, R² is -H and Ar is 4-fluorophenyl is subjected, if necessary, to a reaction for removal of R¹ in case R¹ is lower alkyl and then condensed with a compound represented by the formula (V) mentioned in claim 6 in which R³ is 6-methoxy and R⁴ is 7-methoxy.